



JLL expands in NJ, PA and Long Island, NY

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Jones Lang LaSalle has hired 12 real estate professionals to further expand its service capabilities in the NJ, PA and Long Island, NY office and industrial markets.

"JLL continues to solidify its leadership in the office and industrial sectors in NJ, PA and L.I." said Robert Kossar, executive managing director and market director for Jones Lang LaSalle's NJ and L.I. operations. "Our new real estate professionals have a deep knowledge of their markets and proven leadership skills, and will be invaluable resources for clients with requirements, portfolios or investments in areas that have become some of the largest industrial and office markets in the nation."

According to Michael McCurdy, executive managing director and market director of JLL's Philadelphia office, "Clients increasingly approach their operations from a regional viewpoint. The addition of these market veterans to our New Jersey, Pennsylvania and Long Island offices furthers our ability to service this regional market shift, especially for industrial clients who consider these states critical links in their logistics strategy."

JLL has tapped long-time colleagues Paul Torosian, managing director, John Plower, vice president, Dean Torosian, senior associate, and Jeffrey Lockard, senior analyst, to serve industrial clients in Pennsylvania; and Nathan Demetsky, executive vice president, and John Gartland, vice president, to assist industrial clients in New Jersey. Paul Torosian will assume the role of industrial lead for the Pennsylvania market with responsibility for the full continuum of brokerage services for industrial clients, including agency leasing, tenant representation and capital markets. He will operate out of JLL's Center City Philadelphia office along with market experts Plower, who will focus on the industrial capital markets, and Dean Torosian and Lockard, who will support the broader brokerage needs of the industrial business. Demetsky and Gartland will serve clients from JLL's Iselin, N.J., office and expand JLL's leading industrial practice across the New Jersey market.

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