



Multiple agents join Cobble Hill's Aptsandlofts.com

June 10, 2013 - Front Section

Aptsandlofts.com, one of NYC's leading privately owned full-service real estate brokerages, continues to see strong corporate growth after opening its second street-level office, at 236 Court St. in Cobble Hill. As the exclusive broker and marketing firm on a number of new residential projects coming to market in 2013, Aptsandlofts.com has hired several new agents with a wealth of NYC market experience.

"As the Aptsandlofts.com brand continues to be recognized among NYC's leading firms, we are seeing a notable increase in interest from talented and skilled agents looking to join the team as a way to further expand their professional business in the Brooklyn area," said David Maundrell, founder and president of aptsandlofts.com. "We look forward to supporting these agents in their ongoing exceptional work."

The following experienced real estate professionals have joined the Aptsandlofts.com team in the Cobble Hill office:

- * Alan Wieder has moved from The Corcoran Group where he was part of the firm's multi-million dollar club for top producers, and focused on the rental and sales of co-ops, condos and townhomes throughout Brooklyn.
- * Carol Livolsi came to Aptsandlofts.com from The Corcoran Group where she worked on traditional Brooklyn brownstones and major residential and commercial developments.
- * David Chi came from Douglas Elliman with more than \$100 million of real estate transactions in NYC within his portfolio.
- * Nick Griffin joined Aptsandlofts.com's commercial division, bringing ten years of real estate experience from Winslow & Company.
- * Tim Winters joined the aptsandlofts.com team from Aim Gutleber Real Estate with over 20 years of experience working with King Highway Realty as Director of Marketing and Sales of many Brooklyn condo projects. Later, Tim founded Aim Gutleber Real Estate.
- * Gabrielle Soffer joined aptsandlofts.com from City Connections where she was an onsite sales coordinator and office manager. She also worked with many luxury properties at Terra Marketing.
- * Vicky Zogos came from Brownstone Realty where she advanced from property manager to agent, and managed a real estate office in Carroll Gardens.
- * Eboni Stoute joined aptsandlofts.com from Rapid Realty with extensive experience in customer service and development. She is also a Brooklyn native, born and raised in Fort Greene.
- * Antonio Gillespie joined the aptsandlofts.com team from Bond where he was a licensed real estate agent
- * Derrick Taylor came from Citi Habitats and has experience as a fashion designer and showroom sales representative for top fashion houses.
- * Frank Miranda joined the aptsandlofts.com team from Leiter Realty Group where he was a

licensed real estate agent with experience in both commercial and residential rentals and sales markets.

* Jason Smircich has joined the aptsandlofts.com team with three years of experience from The Leiter Group, where he was a licensed real estate agent with experience in the residential rentals and sales market.

* Founded in 2002, aptsandlofts.com has developed leading benchmark campaigns at some of Brooklyn's most notable rental and condominium developments.

Through the firm's steadily growing new development portfolio, aptsandlofts.com is consulting on nearly 35 new residential developments, amounting to in excess of 3,000 units, slated to launch in 2013-2015 throughout New York City. aptsandlofts.com is also expanding strategically, recently opening a second storefront in Cobble Hill with plans to hire a total of 43 agents within the next year. Known for innovative marketing strategies and pre-development expertise, aptsandlofts.com has advised on sales and leasing campaigns on over 100 new developments in the past five years. The firm has built a reputation as a go-to partner for strategic new development positioning, recently growing a commercial leasing and individual sales division.

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