



Gumula of Citigroup; You can have it all - just not at once

May 28, 2013 - Spotlights

Which project, deal or transaction was the "game changer" in the advancement of your career?

The first property I purchased. It was a 230,000 s/f office building in a CBD. Like every deal, it had its ups and downs. Now that I've been through so many deals you realize you just work through the issues and there will (almost always) inevitably be some big issues. The sellers were an institution, a first class group, and you could feel comfortable the information was true and correct, and didn't need two or three independent verifications. At the time, I thought the issues were extremely challenging. Now I realize how easy the deal was, in hindsight. The sellers were an institution, a first class group, and you could feel comfortable the information was true and correct, and didn't need two or three independent verifications.

What is your favorite tip for balanced living?

The best advice I heard was ... You can have it all - just not at once.