



Michelle Marie Zere of Zere Real Estate Services shares best advice ever received

May 28, 2013 - Spotlights

Name: Michelle Marie Zere

Title: Executive Vice President

Company/firm: Zere Real Estate Services

Years with Company/firm: 34

Years in field: 28

Years in real estate industry: 34

Address: 2127 Lakeland Avenue, Ronkonkoma, NY 11779

Telephone: 631-467-4300

Email: mmzere@zere.com

URL: www.zere.com

Real estate organizations/affiliations: CIBS Commercial Industrial Brokers Society

What is the BEST advice you have ever received?

Keep copious notes and records. Do not solely depend on the computer or handheld devices. Assume you are going before a court of law in front of a judge to collect your commissions owed from an unscrupulous landlord. Have your deal history details prepared and on hand. My first two deals in commercial real estate I had to go to court to collect my commissions and won both times without an attorney.

Michelle Marie Zere is executive vice president at Zere Real Estate Services, Long Island, N.Y.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540