



## **Marie of Zere Real Estate Services shares best advice ever received**

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Name: Marie Zere

Title: President & CEO

Company/firm: Zere Real Estate Services

Years with Company/firm: 34

Years in field: 40

Years in real estate industry : 40

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Real estate organizations/affiliations: CIBS Commercial Industrial Broker Society, Long Island Real Estate Group (LIREG), Long Island Business Development Council (LIBDC)

What is the BEST advice you have ever received?

"Get It In Writing" was the best advice ever given to me in business.

If people are sincere with working with you they will have no problem signing a contract that states the terms and conditions of the arrangement. If they do not sign your paperwork then that is a giant red flag they will not be cooperative.

Marie Zere is executive president & CEO at Zere Real Estate Services, Long Island, N.Y.