



Seidner Chasky of Sotheby's reveals best advice received

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What is the Best Advice you ever received?

The best advice, real life lesson, and probably the most optimistic message that I ever had the good fortune to receive was a very simple truth: next - Next - NEXT!

Many moons ago, back in the early 1980s, when I had just dipped my toes into the sink or swim swirling whirlpool of the Manhattan Upper Eastside real estate, I was introduced to a tough wonderfully self-schooled broker, a family women with two small children. What she taught me with a wink and nod was to stay the course, to be in the present, to keep fishing and to go ever forward on to the Next...

We all have to grow, like it or not but OMG - could you just imagine if "things" had stayed the same old, same old i.e.: Doing business in those years when there was no co-broking, no multiple listing services; no computers - yes, only paper and pen or maybe a microfiche... Isn't it wonderful how we've all gained even grudgingly from our ever going on to the NEXT!

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