



## Michael of CCR discusses most daring career move

May 28, 2013 - Spotlights

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Title : Director of Sales and Leasing

Company/firm : Corporate Commercial Realty,LLC

Years with Company/firm : 1

Years in field : 6

Years in real estate industry : 6

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Real estate organizations/affiliations : LICN, Long Island Commercial Real Estate Expo, Melville Chamber of Commerce, Melville Chamber of Commerce Young Professionals Chair ,Entrepreneurs Success Network

How do you and/or your firm use social media?

I like to create chatter about my availabilities and I enjoy engaging others to industry related topics to help keep us all in the loop.

What is the most daring thing you've done for your career? How did it turn out for you?

I put my energy into creating an event for the Long Island Commercial Real Estate Industry and by year two we have gained the support of the industry as an annual event that will continue to be a resource for Long Island developers, investors, brokers, engineers, architects etc

Which project, deal or transaction was the 'game changer' in the advancement of your career?

The Long Island commercial Real Estate Expo changed everything.

What do you consider to be the most successful way to increase referrals?

Making industry related friends GENUINELY.

What is the BEST advice you have ever received?

Listen

What is your favorite tip for balanced living?

Working out. Relieves the stresses of the day and puts everything into perspective.

Where would you like to be in 10 years? Selling marine properties internationally.

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