



## **Thompson of Coldwell Banker Commercial NRT discusses how being a board member has impacted her and her business**

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How has being a board member impacted you or your business?

After joining the Long Island Commercial Network a few years ago, I got the opportunity to meet and network with many commercial practitioners. This was an interesting panoply of varied viewpoints, methods and tactics. But the highlight was the recognition, respect and exchange between us all. The group leadership was always pointed towards advancing our education, professionalism and opportunities. I agreed to then chair the ethics committee and came to know the various members of the board of directors. I was honored last autumn to be asked to join that board.

I continue to see how this group strives and succeeds in advancing the knowledge, educational opportunities, networking and code of ethics. I recommend that all commercial agents on Long Island join our group or a similar group, like NYSCAR or SIOR, This provides a great foundation & resource on which to build your support network. It also gives one an advantage in negotiating successfully with agents you already know.

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