



Professional Profile: Paul Lalanne 2013

April 22, 2013 - New York City

Name: Paul Lalanne

Title: Regional Vice President

Company: Primerica

Location: Oakdale, N.Y.

Place of birth: New York, N.Y.

Family: Single

College: Southern Illinois University

First job unrelated to your current field: Working at a Police station doing odd jobs

First job in current field: Primerica as a consultant

What your firm does now and its plans for the future? It focuses on teaching the middle market on how to make and save money. Our future plans are to continue to provide our professional services and look to expand.

Hobbies: Running marathons, scuba diving, and sailing

Favorite novel: "Think and Grow Rich" by Napoleon Hill

Favorite film: "Pursuit of Happyness"

Keys to success: Find something you are passionate about, find mentor in that field and master your craft

Person(s) you most admire (outside of family): Philanthropists

If you had to choose a different profession, what would it be? Sports Coach (Football)

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