

## 05-05-2013 - REDC's PTAC announces free May Program

April 22, 2013 - Front Section

Rockland Economic Development Corporation's Procurement Technical Assistance Center (REDC's PTAC) encourages businesses to attend its FREE Program on Thursday, May 9, 2013-How to Do Business with the U.S. General Services Administration (GSA).

Liz Kallen, PTAC Program Manager, will present "How to Obtain a GSA Schedule Contract." The GSA Schedules Program is the preferred method of procurement for the federal government. Being on the GSA Schedule will increase a businesses' marketability.

Attendees will learn about: The GSA Schedules Program, how to access the solicitation package, the most important sections of the solicitation package, and more.

Also included: An 18-Point readiness assessment, insider tips, and three attributes all companies must have to get a GSA Schedule contract.

Date & Time: Thursday, May 9, 2013 â€" 9:00-11:30 a.m.

Location: Westchester Community Collegeâ€"Valhalla Campus

75 Grasslands Road

Classroom Building, Room 100

Valhalla, NY 10595

Registration is required. To register, go to the REDC PTAC eCenter at http://redc.ecenterdirect.com, click on Events. Please direct questions to: Pauline Drakopoulos, PTAC Administrative Assistant, at 845.735.7040 or paulined@redc.org.

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