



## **Jennings joins RHG as vice president/producer**

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Rose Hill Group of WNY LTD (RHG) has added Ed Jennings to its upstate production staff as vice president/producer.

Daniel Monte, president of the RHG said, "Ed is an excellent fit for our lender and borrower clients thanks to his 20 plus years of originating and underwriting commercial real estate loans in upstate. His market knowledge and expertise will serve RHG's clients well. Ed was raised in our upstate markets and truly understands as only someone from upstate can. We are fortunate to have Ed join us."

RHG is a privately owned, full service commercial mortgage brokerage firm. Their staff represents over 70 years' experience of real estate financing, with the majority of their team working together for over a decade. Together, RHG has originated in excess of \$1 billion since its founding in 2006.

RHG has an excellent correspondent relationship with a number of life insurance companies, including Allstate, American Equities, CUNA Mutual (Members Capital), Lincoln Financial Group, Walker & Dunlop-Fannie Mae DUS& HUD, National Life of Vermont (Sentinel), Nationwide Life Insurance, Ohio National Financial Services, Protective Life Corporation, Security Mutual and UNUM. Our Lenders have the ability to finance all property types in loan amounts greater than \$1 million - whether the request is for acquisition, construction, bridge, or permanent financing.

RHG is also a member of Strategic Mortgage Alliance, LLC ("SAM"). SAM, established in 1998, now includes 23 independent commercial banking firms present in 51 markets with more than 165 mortgage originators in the United States. SAM members collaborate to present the most advantageous real estate capital markets execution to their clients. Members utilize a proprietary web-based system to communicate and exchange cutting-edge trends from across the country to provide their members with optimal real estate financing solutions. Collectively SAM members originated over \$85 billion of commercial real estate transactions since 2001 and service in excess of \$39 billion of commercial mortgage loans. In 2012 alone SAM members closed \$9.4 billion through over 1,000 transactions with 221 different Lenders. In an ever-changing market, SAM members offer the best lender relationships which lead to successful commercial mortgage solutions.

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