

BOMA/NY to present "how to seminars at April 24 BUILDINGSNY; First-time focus on commercial real estate at conference

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BOMA/NY, acting as an industry partner of BUILDINGSNY, one of the N.Y. area's largest buildings events, will stage three seminars at the BUILDINGSNY Show at the Javits Center on April 24. The seminars represent a broadening of BUILDINGSNY content to encompass commercial real estate and will focus on the practical side of key issues confronting the industry today: energy regulation compliance; disaster preparedness and managing safety liabilities and costs. The seminarsâ€"which are being offered free of chargeâ€"feature the following:

* 10:30 a.m. to noon - "Hurricane Sandy: Lessons Learned:" Featuring video interviews with commercial real estate executives, managers and chiefs on how they prepared for Sandyâ€"which caused \$71.4 billion in damage across N.Y. and N.J.â€"the seminar will analyze the impact on operations in the city and how both management and tenants prepared for the superstorm. The panelists, who comprise the BOMA/NY Hurricane Sandy Task Force and conducted a study on the storm's ramifications, will also focus on response and recovery, challenges experience during the storm and discuss strategies to mitigate the impact of future storms. Moderator: Walter Ulmer, III, president of Remlu, Inc.

Panelists: John Brandstetter, managing director of the Brandstetter Group and senior project director, Osborn; Sylvester Giustino, BOMA/NY director of Legislation; John Osborn, managing partner, Osborn; Louis Trimboli, RPA/FMA/LEED AP, senior real estate manager, CBRE; and Ronald Zeccardi, director of property management, The Moinian Group.

*12:30 -2:30 p.m. - "Workplace Safety: Strategies to Better Manage Your Liability and Insurance Cost:" How do you keep your employees, service vendors and contractors safe during maintenance and construction work? What are the insurance implications - positive and negativeâ€"of safe work practices? These questions and more on managing costs will be dealt with through a discussion of best practices and procedures ranging from the pre-bid qualification process, contract language, crisis management and public relations, insurance, liability and cost analysis, risk management and the role of social media. Moderator: Zeccardi. Panelists: Ray Downs, VP, health & environmental safety, TEI Group, Inc. and Izabella Stasicki, assistant VP, Marsh USA.

* 2:30 to 4:30 p.m. - "2013's Energy Regulations: How to Comply and Achieve Savings from Efficiency:" If your building block number ends in 3â€"2013 is your year for LL87 compliance. This seminar will walk you through how to comply, review the requirements, take you through the details of an energy audit, retro-commissioning of systems to operate at peak efficiency (and the sooner the better for realizing savings), and how early compliance will work to your advantage. Panelists: John Lee, deputy director of energy efficiency and green buildings, NYC Office of the mayor; Robert Ragozine, president, Donnelly Mechanical, energy division; Kevin McGrath, director of

engineering/property management, Boston Properties; Tom Krol, LEEP AP, VP, Donnelly Mechanical, energy division.

Providing educational opportunities lies at the core of BOMA/NY, which is the greater New York area local Association of BOMA International and the largest in the BOMA federation, with more than 750 corporate members. It is a well-known voice for advocacy at City Hall in the areas of energy conservation, sustainability and workplace safety in commercial real estate, and is the provider of the BOMI designations (RPA, FMA, SMA and SMT) that represent the highest level of educational achievement in commercial management. BOMA/NY also sponsors the Pinnacle Awards, the local round of the most rigorous and prestigious international award in real estate management, and has been a major contender at the international level with nine victories in the past ten years.

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