



## **Erich Arcement 2013**

March 11, 2013 - Design / Build

Name: Erich Arcement

Title: Senior Vice President and General Manager, New York

Company: Sam Schwartz Engineering (SSE)

Location: New York, N.Y.

Place of birth: New York, N.Y.

Family: Wife, Nerina and one 20 month old daughter, Persephone (Persy)

College: Cooper Union and Polytechnic Institute of NYU

First job unrelated to your current field: Cleaning tables at a pizza shop for free mozzarella and quarters for the arcade (I was in junior high school at the time)

First job in current field: Transportation engineering intern as SSE

What your firm does now and its plans for the future? Sam Schwartz Engineering (SSE) is a multidisciplinary engineering and planning firm with a specialization in transportation based projects. Founded in 1995 and headquartered in N.Y., it has grown from one office with three employees to six nationwide offices with 150 employees. Our services to the real estate industry include preparation of full analyses for environmental impact statements, travel demand management to reduce vehicular traffic to project sites as well as increase use of alternative modes, site circulation/design and coordination with city agencies. We are currently working on some of N.Y.'s largest projects such as the World Trade Center, Barclays Center and the Second Ave. Subway. In the future, SSE plans on continued expansion to other US cities and eventually internationally.

Hobbies: Writing, skiing, in-line skating

Favorite novel: "Wizard's First Rule" by Terry Goodkind

Favorite film: "The Professional"

Keys to success: Not taking myself too seriously, taking myself seriously when necessary, having fun, staying focused on solutions and a great product for our clients.

Person(s) you most admire (outside of family): Steve Jobs specifically for his vision and ability to create.

If you had to choose a different profession, what would it be? Writer or psychologist