



Andrea Bucci 2013

March 11, 2013 - Upstate New York

Name: Andrea Bucci

Title: Commercial Sales & Leasing

Company: Sutton Companies

Location: 525 Plum St., Syracuse, NY

Place of birth: Born in California

Family: I have a wonderful family

College: Associate Degree in Business & Associate Degree in Fine Arts from The Fashion Institute of Technology in New York City

First job unrelated to your current field: Was a photographer for 20 years in NYC

First job in your current field: First job related was with my mother's residential real estate company, 1ST Cornerstone Real Estate Syracuse, NY

What your firm does now and its plans for the future? The Sutton Cos. were founded in 1933 in Syracuse and has remained a dominant fixture in commercial real estate brokerage, management and development throughout the Central New York region. Our continuing emphasis is to develop long-term client relationships and consistently provide top notch service whether their real estate needs are based locally, regionally and statewide. To maintain our high professional standards, Sutton continually updates and utilizes the latest resources, technologies and business practices to broaden our platform and service offerings.

Hobbies: I enjoy hiking and landscaping on my 5 acre country home

Favorite film: The Thomas Crown Affair

Favorite novel: Devil in The White City by Erik Larson

Keys to success: Being upfront, professional and honest with my clients during all phases on a business deal. Being a real estate investor myself has given me the passion and first hand knowledge on investing which I can pass on to my clients.

Person you admire most (outside of the family): The person I most admire is Warren Buffett because of his views on investing. Management style, and sense of humor.

If you had to choose a different profession, what would it be? I cannot imagine doing anything else at this time, but if I were to choose another field of interest it would be interior design. Andrea Bucci, Sutton Companies