



## Get to know Kayla Aebischer of North Forest Office Space

February 12, 2013 - Upstate New York

Describe how you chose your profession and how you have succeeded in this industry?

I chose to be the sales and business development representative for North Forest Office Space because I love working with people and meeting all types of people, especially entrepreneurs. I enjoy helping start up businesses and medical practices create an office environment that will help them thrive. I find our owner, Roy Jordan's, story to be inspiring and a huge success. His values and morals are evident in all the work he does and have become what North Forest Office Space is founded under. Our values include: uncompromising integrity, willingness to go the extra mile, and looking for win/win solutions. These principles run through all North Forest employees. I believe our outstanding customer service, transparency, and unique modular office space design is what sets us apart from the rest.

What are your proudest accomplishments in the past couple years and what are you looking forward to in 2013, in a personal or business sense?

Personally, I am proud to have graduated from the University of Buffalo with a Bachelor's Degree in Economics and to have gotten the position I hold with North Forest Office Space. I am proud of my company for continuing to grow and add new markets across the country, even through the recession. I look forward to learning more about the commercial real estate industry, developing our Buffalo pipeline, and making leasing office space easier for our customers. I am excited to find out how healthcare reform will impact our medical office space users and thrilled to see more start-up companies rise as the economy picks up.

Describe something exciting that just happened at your company.

North Forest Office Space just added our 4th market, Austin, Tex. Here in Buffalo, we are also adding some buildings to a few of our office parks in order to facilitate more space for existing, growing businesses and for new customers. We are also innovating our layouts to create different sizes and price points.

If you could use one word to describe your work environment, what would it be?

Honest.

Kayla Aebischer is the Buffalo sales and business development representative at North Forest Office Space, Buffalo, N.Y.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540