



## **Karen Lewis, CCIM, SIOR General Manager Rochester District Uniland Development Co.**

February 29, 2008 - Spotlights

Name: Karen Lewis, CCIM, SIOR

Title: General Manager, Rochester District

Company: Uniland Development Co.

Location: Rochester, N.Y.

Birthplace: Meadville, Penn., (home of Dad's Dog Food and Sharon Stone)

Family: Husband, Michael of 30 years; sons: Michael, Todd and Joshua

First job outside of real estate: Bartending

First job in real estate or allied field: Residential real estate - hated it, made a sizable commercial sale in 1981 and I was hooked! Business people do business during business hours and no Open Houses.

What do you do now and what are you planning for the future? As general manager of the Rochester district of Uniland Development. I am responsible for directing local office operations and activities, providing leadership to enhance the value of the Rochester portfolio and bear responsibility for all leasing and marketing activity for the 700,000 s/f of office space within the Rochester District. I am the recipient of the 2001 NYS Commercial Realty of the Year, the 1996 Greater Rochester Association of Realtors Commercial Realtor of the Year and past president of many commercial industry associations, including state president of NYSCAR, president of NYS CCIM chapter, president of NYS NAIOP chapter, to name a few.

Hobbies: Golf, platform tennis, reading

Favorite book: John Grisham novels

Favorite movie: "Independence Day"

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