



Michael Alpern Vice President & Associate Broker J.R. Militello Realty, Inc.

February 29, 2008 - Spotlights

Name: Michael Alpern SIOR

Title: Vice President/Associate Broker

Company: J.R. Militello Realty, Inc.

Location: Buffalo, N.Y.

Birthplace: Buffalo, N.Y.

Family: Wife, Ann; daughter, Shara (33); son, Aaron (30)

College: University of New Hampshire, BA, Economics, 1965; SUNY Buffalo, MBA, 1967

First job outside of real estate: Industrial engineer

First job in real estate or allied field: New branch bank locations

What do you do now and what are you planning for the future? Industrial, office and retail brokerage.

Expand our market's reach through SIOR and Corfac International.

Hobbies: Golf

Favorite book: "Exodus"

Favorite movie: "Lion in Winter"

Persons you admire most (outside of family): Dr. Herman Gadon, Economics professor; Dr. Harry Williams, Economist

Keys to success: Relationships and persistence

If you had to choose another vocation what would it be? Something golf-related, sales or management.

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