



## **Capobianco and Conley of Cresa Albany complete two leases**

January 14, 2013 - Upstate New York

According to Cresa Albany, the firm has completed the following transactions:

Berkshire Bank has leased the Ingersoll Mansion, which was renovated as part of the Mansion Square development, for a new branch location. The site is on State St. near the intersection of Balltown Rd. and will include drive-through service.

Leah Capobianco and Tim Conley, CCIM, SIOR, with Cresa Albany served as tenant representative for Berkshire Bank. Kevin Parisi of Trinity Realty Group represented the landlord, Highbridge Development.

Key Bank has leased a building for a new branch in the Colonie Plaza located at 1900 Central Ave. in Colonie, one block west of the intersection of Central Ave. and New Karner Rd. The branch building will accommodate drive-through banking.

Capobianco and Conley served as tenant representative for Key Bank. The landlord, WP Colonie Associates LLC, was represented by Daniel Zelson with Carter Realty & Development.

Cresa is an international corporate real estate advisory firm that exclusively represents tenants and specializes in the delivery of fully integrated real estate services, including: transaction management, project management, global accounts, portfolio strategies, location planning, lease administration, capital markets, and facilities services. With more than 57 offices, Cresa is the largest tenant representation firm in North America. Through its partnership with Savills, one of the world's largest commercial real estate services firms; Cresa covers more than 250 locations in 40 countries.

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