



O'Malley joins Colliers

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Drew O'Malley has joined Colliers International as an executive managing director.

O'Malley also has experience representing financial institutions and working with structured finance and joint venture developments. Most recently he was the managing director of Bluestone Group, where he arranged more than \$700 million in transactions.

Prior to Bluestone, O'Malley held senior executive positions with TrammellCrow Co., DLJ Real Estate, CSFB Realty Corp. and the Edward S. Gordon Co.

Among his career highlights, O'Malley opened TrammellCrow's local office, which he grew to more than 45 real estate professionals prior to its acquisition by CB Richard Ellis. Further, he sublet DLJ's entire 1 million s/f corporate headquarters at 277 Park Ave., relocating the firm to 1.5 million s/f at 1 Madison Ave. and 11 Madison Ave.

"Drew O'Malley is an experienced, sophisticated real estate executive with a tremendous history of growing and developing New York City landlord agency groups," said Joseph Harbert, President of Colliers International's Eastern Region. "Drew is an excellent negotiator, understands how best to position an asset and how to work through the various financial complexities that determine their success. We are planning a major expansion in our agency representation business. Drew is an integral piece of that strategic growth."

O'Malley has represented a host of prominent agency assignment throughout his career, including Bankers Trust Company, AXA, Credit Suisse First Boston, Donaldson, Lufkin & Jenrette, Metropolitan Life Insurance Co., Haymes Investment Co., CAP Gemini US, and The Durst Organization. Additionally, he has advised corporate and government clients on issues such as lease negotiation, renegotiation, joint ventures, structuring synthetic leases as well as assisting in build to suit strategies and carried equity leases.

Colliers International is the third-largest commercial real estate services company in the world, with over 12,300 professionals operating out of more than 520 offices in 62 countries. A subsidiary of FirstService Corporation (NASDAQ: FSRV; TSX: FSV and FSV.PR.U), it focuses on accelerating success for its clients by seamlessly providing a full range of services to real estate users, owners and investors worldwide, including global corporate solutions, brokerage, property and asset management, hotel investment sales and consulting, valuation, consulting and appraisal services, mortgage banking and research. Commercial Property Executive and Multi-Housing News magazines ranked Colliers International the top U.S. real estate company. The latest annual survey by the Lipsey Company ranked Colliers International as the second-most recognized commercial real estate firm in the world.