

## Stribling & Assocs. opens Brooklyn office designed by Brockschmidt & Coleman

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With three offices in Manhattan and a recent re-branding, Stribling & Associates, a residential brokerage firm, is expanding its portfolio. Stribling's new office, opening in early 2013, will be located at 384 Atlantic Ave., where the neighborhoods of Brooklyn Heights, Boerum Hill, and Downtown Brooklyn converge.

Located at Atlantic Ave. and Hoyt St. near the Barclays Center, the new office is being designed by Brockschmidt & Coleman, LLC, in conjunction with MGA Architecture. The multi-level, sky-lit space covers 3,500 s/f and will house as many as 50 additional brokers.

"Over the last few years, Stribling has developed an impressive client roster in Brooklyn," said Elizabeth Ann Kivlan, executive VP, director of marketing and business development at Stribling & Associates, "and we look forward to bringing our known luxury brand and high-caliber service to this thriving market. Our brokers understand the unique culture of the borough, and what differentiates buyers in the area from those in Manhattan. We are confident that our new office will thrive and that Stribling will become the 'go-to' brokerage for all of the neighborhoods in Brooklyn."

Elizabeth Stribling, founder and president of Stribling & Associates, is also a proud Brooklyn resident with a penthouse on the Brooklyn waterfront, a purchase that broke sales records in the borough at the time. "Our management team is thrilled with the decision to open our newest office in Brooklyn, as many of them are devoted residents of the borough. We're very excited to be expanding our firm to this great location and are confident that our knowledge and experience will make us a borough brokerage staple," Stribling said.

With the opening of its Brooklyn location, Stribling continues to be a formidable sales force with more than 250 agents representing over \$500,000,000 in exclusive listings comprised of resale, new development and rental units in Manhattan and Brooklyn. In addition, Stribling Marketing Associates, led by native Brooklyn resident and expert Steve Rutter, already has a strong presence in many of the borough's best neighborhoods. The successful completion of sales at One Hanson Place (the former Williamsburg Savings Bank) and the current fast-paced sales at 20 Henry Street in Brooklyn Heights, as well as several other projects, give Stribling a proven Brooklyn track record.

"With the recent launch of our new logo and website, we believe our new corporate image is on point with Brooklyn's trendy environment," added Kivlan. "As we grow our firm and strengthen our expertise, we look forward to increasing our presence across the borough."

## About Stribling & Associates:

Stribling & Associates, Ltd. is a premier residential real estate firm employing over 250 agents throughout three locations in Manhattan and one in Brooklyn. As one of the most renowned

brokerages in New York, Stribling uses its respected expertise in the current market to provide individualized services to both buyers and sellers. Stribling agents specialize in the sale of luxury townhouses and cooperative and condominium apartments. The company's philosophy is based on professional, personalized services coupled with exceptional knowledge of key residential market trends. Stribling Private Brokerage specializes in the discreet marketing of properties over \$5 million and commands a prominent market share in that sector of Manhattan residential real estate.

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