



## Sherry Rivera 2012

October 29, 2012 - Green Buildings

Name: Sherry Rivera

Title: Business Development

Company: ENVIRON

Location: Rockville Centre, N.Y.

Place of birth: Brooklyn, N.Y.

Family: Married, two children and one grandchild

College: Queens College and NYU

First job unrelated to your current field: Elementary school teacher

First job in current field: Sales of energy saving devices

What your firm does now and its plans for the future? We assist companies in making great choices to reduce operating costs, maximize energy efficiency, take advantage of available rebates and tax credits, implement alternative energy and identify new products available to make their buildings reduce chemical usage, recycle, and improve the indoor quality of air for occupants. Our goal - delivering a healthy building and a healthy bottom line for our clients. We plan to increase the number of clients that utilize our services and expand the products and tools we can supply to best meet the needs of our customers. Codes are changing and we will help our clients keep up with those changes.

Hobbies: Spending as much time as possible with my grandchild, golf

Keys to success: Listening, caring about the needs and wants of my customer, putting professionalism and Integrity above all else, being able to explain complex concepts to people at varying levels, perserverance and follow through.

Person(s) you most admire (outside of family): Steve Jobs for his unique vision and major contribution to the advancement of our society.

If you had to choose a different profession, what would it be?: Would love to work with Seniors or Children. Both groups are often misunderstood.

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