



## Robert Berkey III 2012

October 29, 2012 - Upstate New York

Name: Robert Berkey III

Title: Chief Operation Officer

Company: Cushman & Wakefield/Pyramid Brokerage Co.

Location: 10 offices throughout Upstate, NY including Albany, Buffalo, Binghamton, Corning, Hudson Valley, Ithaca, Rochester, Syracuse, Utica, Watertown

Place of birth: Presque Isle, Maine

Family: Wife Ginger, 5 children, 7 grandchildren

College: SUNY Delhi

First job unrelated to your current field: Sales of energy products

First job in your current field: Vice president of operations

What your firm does now and its plans for the future? Full service commercial real estate firm with 10 offices across Upstate, NY. Future plans are aggressive growth.

Hobbies: Traveling, Boating

Favorite film: "A Few Good Men"

Favorite novel: "Made in America, The Sam Walton Story"

Keys to success: Attitude, hard work, persistence and appreciation of people

Person you admire most (outside of the family): John Clark

If you had to choose a different profession, what would it be? Unsure...Love the real estate business.