



James Millard 2012

October 16, 2012 - New York City

Name: James Millard

Title: Principal

Company: Transwestern

Location: New York, NY

Place of birth: New York, NY

Family: Married to Kathleen; Three grown daughters: Flynn, Annie, Callie

College: College of the Holy Cross - BA: NYU Stern Business School - MBA

First job unrelated to your current field: J & W Seligman & Co. - security analyst

First job in your current field: Colliers ABR, Inc. (now Cassidy Turley NY)

What your firm does now and its plans for the future? Transwestern is a leading, privately held operating company specializing in commercial real estate services, investment and development. Our fully integrated approach delivers value to owners, investors and users through innovation, penetrating market intelligence and legendary service. We have added more than 40 professionals to our Northeast Region since opening doors in February 2011, and plan to continue this expansion. We recently formed an alliance with BNP Paribas Real Estate, expanding our reach to 182 cities worldwide.

Hobbies: Golf, travel and fly fishing

Keys to success: Trust, Curiosity and Communication

Person you admire most (outside of the family): Thomas Jefferson

If you had to choose a different profession, what would it be? Medical research

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