



## Michael Perna 2012

September 24, 2012 - Front Section

Name: Michael Perna

Title: VP, Marketing and Business Development

Company: ConEdison Solutions

Location: 100 Summit Lake Dr., Suite 410, Valhalla, N.Y. 10595

Birthplace: New Jersey

Family: Married with children

College: Undergrad - Stevens Institute of Technology; Graduate - Silberman School of Business, Fairleigh Dickinson University

First job outside of real estate: Pre-college - shipping department in a warehouse; post-college - distribution engineer at PSE&G

What do you do now and what are you planning for the future? Currently VP-Marketing and Business Development at ConEdison Solutions; Planning on growing the business materially.

Hobbies: Skiing, reading, biking, driving kids to sporting events

Favorite book: "Battle Cry of Freedom" by McPherson

Favorite movie: Not a big movie guy, but I really like "Cool Hand Luke"

Keys to success: Hire people smarter than me and don't mess them up.

Person(s) you most admire (outside of family): Bill and Melinda Gates

If you had to choose another vocation, what would it be? Philanthropist

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