



A10 Capital hires Henrich

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A10 Capital, a full service, nationwide lending business specializing in small to middle market mini-perm commercial mortgage loans, today announced that it has hired David Henrich to head up business development efforts in the Mid-Atlantic and New England markets.

"We are pleased to have David join our firm to address the demand for commercial real estate financing that we are seeing in the Mid-Atlantic and New England regions," said Jerry Dunn, CEO of A10 Capital. "He's an accomplished originator who brings a wealth of commercial real estate lending experience. The combination of A10's full service lending platform with David's expertise means borrowers are not only getting a lender, they're getting a team that will help them succeed."

Henrich comes to A10 with over 22 years of commercial mortgage experience with firms including NorthMarq Capital and GE Capital.

"A10 not only has the ability to structure non-recourse loans on properties that need to be leased up before qualifying for permanent financing," said Henrich, "it also offers deep experience and certainty of execution."

Founded in 2007, A10 Capital specializes in small to middle market commercial mortgage loans on a nationwide basis. Its core product, a mini-perm loan, features an intermediate term of 3-5 years that is often used to finance properties not yet in a position to obtain longer-term, permanent financing. A10 Capital is a full service lending platform, including origination, underwriting, closing, and servicing. Headquartered in Boise, ID, the firm has loan production offices in Atlanta, Chicago, Dallas, Los Angeles, San Francisco, Philadelphia and Princeton.

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