

## The rise of high-performance buildings

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Nearly 80% of New York City's energy use and carbon emissions come from large commercial and industrial buildings. The cost of this energy use is about \$2.50 a square foot in New York City, nearly \$1 more a square foot than the rest of the nation.

This is the reason thousands of owners and managers of office buildings in New York City and Westchester County are lowering building energy and maintenance costs, increasing operating efficiencies and improving their carbon footprint.

Technology, local laws and substantial energy-efficiency rebates and incentives available through Con Edison's Green Team energy efficiency programs are driving this high performance transformation.

We're entering a new era in real estate where tenants are actually shopping for energy-efficient buildings. Our C&I customers know they need to keep up with advances in building technology, comply with local laws, and be good corporate citizens, all while remaining profitable.

That's where Con Edison's programs offer an advantage. Substantial Con Edison rebates and incentives for high-efficiency electric and gas heating, lighting and mechanical equipment; along with access to a Market Partner network of more than 600 pre-approved and specially trained energy efficiency contractors, distributors and consultants, has accelerated the pace toward a greener and greater New York City.

So far, the incentives have helped save 104,000 megawatt-hours of electricity and 69,000 dekatherms of gas, and prevented 83,000 tons of carbon emissions since 2010. Con Edison has given \$8.6 million in rebates and incentives for work that is expected to save businesses more than \$19.4 million in energy costs.

Businesses can get cash back for installing high-efficiency lighting and lighting controls, HVAC systems, boilers/furnaces, motors, and variable frequency drives.

Customers with more complex projects may opt for a custom program which offers performance-based incentives for installing high-efficiency equipment or energy-saving solutions not eligible for equipment rebates including chiller and/or refrigeration system upgrades, compressed air system improvements, or industrial process enhancements.

The custom program also provides payments up to 50% of the cost, up to \$67,000, of an ASHRAE Level 3 energy efficiency audit to help evaluate energy use and identify opportunities to increase gas and electric efficiency.

The Con Edison Green Team has an energy efficiency program available for almost every customer. To learn more or to find out which program is right for you, call the Green Team at 1-877-860-6118 or visit conEd.com/greenteam.

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