



Alberto Fiorini 2012

July 16, 2012 - Long Island

Name: Alberto Fiorini

Title: Managing Principal

Company: Alliance Real Estate Corp.

Location: 2100 Deer Park Ave., Deer Park NY

Birthplace: Queens, NY

Family: Wife, Beth; children, Maddalena and Christian

College: Arizona State University and LIU (CW Post Campus)

First job outside of real estate: Restaurant industry

First job in real estate or allied field: Intern for Greiner Maltz Co.

What do you do now and what are you planning for the future? Commercial real estate brokerage and consulting

Hobbies: Spending time with family and friends, baseball, golf

Favorite book: "Who Moved My Cheese?" by Spencer Johnson, M.D.

Favorite movie: "Glennary, Glenn Ross"

Keys to success: "Success seems to be connected to action. Successful people keep moving. They make mistakes but they DON'T QUIT!"

Person(s) you most admire (outside of family): George Steinbrenner

If you had to choose another vocation, what would it be? Real estate attorney

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