



Arbeeny of WML&M mentors young lawyers

May 21, 2012 - Spotlights

During the last 10 years of your career, which professional accomplishment, honor or achievement was most meaningful to you and why?

Professionally and personally, becoming a partner at Windels Marx was an incredible moment in my career and a crowning achievement in my family's eyes.

Which project, deal or transaction was the 'game changer' in the advancement of your career during the last 10 years?

Windels Marx has made a name for itself in new market tax credits, affordable housing development and complex real estate deals. In 2011 and 2012, I led a team of lawyers that represented TD Bank in the Teachers Village deal, which recently broke ground in Newark, NJ. I was thrilled to be involved in a deal of this caliber, which is reshaping both traditional deal structures and communities.

How do you contribute to your company and / or the industry?

I really enjoy mentoring young law students and lawyers. I firmly believe that every young person needs good advice, a sounding board and (overall) a guide to assist them on their own professional journey.

What advice would you give to women just starting out in commercial real estate?

Always negotiate from a position of strength and confidence, and don't let anyone take advantage of being "green" in industry experience.

How do you manage the work/life balance?

It can take many years to find a proper balance between work and a personal life. I find that a family support system is the key to managing the delicate balance. Also, I try to always keep my career in perspective given that I could have many jobs in a lifetime, but I will only live once.

Who or what has been the strongest influence on your career and why?

The strongest influence in my life is my family. My three older brothers instilled in me at a young age that I would succeed if I worked hard and stayed focus. Also, my husband's support and encouragement in the earlier years of my career remains invaluable.

How are you using social media to promote yourself, your products and / or your firm?

I primarily use LinkedIn. Windels Marx uses our LinkedIn company page and Twitter (@WindelsMarx) to promote news, articles and other developments.

Where would you like to be 10 years from today? : While I will still be practicing law, I hope to have more time to dedicate to serving on not-for-profit boards.