



## **NAI Friedland closes five deals in Westchester County and the Bronx; Includes two industrial sales totaling \$1.28 million**

May 07, 2012 - Front Section

NAI Friedland's industrial and office divisions have closed five transactions in Westchester County and the Bronx. The combined deals represents two sales totaling \$1.28 million and three leases totaling 18,313 s/f. NAI Friedland has been an industry leader for over 40 years.

The industrial division completed four transactions:

- \* Lease of 10,000 s/f at 243 141st St., Bronx. Senior executive vice president Ross Schneiderman brokered the deal between Gladiator Realty (landlord) and Streamline Plastics (tenant). Schneiderman represented the both landlord and tenant.
- \* The \$650,000 sale of 8,400 s/f at 1934 Jerome Ave., Bronx. Executive vice president Steve Kornspun brokered the deal between MD 1934 Realty LLC (seller) and Otto and Juan Perez (buyer). Kornspun represented both the seller and the buyer.
- \* The \$630,000 sale of 6,000 s/f at 157 Walsh Rd., Yonkers. Executive vice president Peter Cokin brokered the deal between Driver Land Development (seller) and MC Electrical Services (buyer). Cokin represented both the seller and the buyer.
- \* Lease of 5,000 s/f at 529 B Worthen St., Bronx. Kornspun brokered the deal between Simone Development (landlord) and Bus Tev LLC (tenant). Kornspun represented the both the landlord and the tenant.

The office division completed one transaction:

- \* Lease of 3,313 s/f at 2 John Walsh Blvd., Peekskill. executive director Carl Silbergleit brokered the deal between Singer Properties (landlord) and Arc of Westchester (tenant). Silbergleit represented both the landlord and the tenant.

"We are still seeing deals take a longer than usual time to consummate, but our brokers are active and busy showing space throughout our territories", said Tony Lembeck, NAI Friedland's CEO. "We are also sending more business to our affiliated firms throughout the NAI Managed Network, and our clients are seeing, more than ever, the value in working with a local firm that has the global reach of NAI. Even in this difficult economy, our brokers are continuing to match clients with space that suits their needs."

Lembeck said, "Friedland's brokers know better than anyone what options are available, and our clients continue to flock to us to help them find the right deal at the best price. Our brokers are out in the market every day, working hard to fill every vacancy in Westchester, Rockland, Putnam, and the Bronx. We are canvassing each market regularly to find the best opportunities."

NAI Friedland is located at 656 Central Park Avenue in Yonkers and can be reached at 914-968-8500 or by visiting [www.friedlandrealty.com](http://www.friedlandrealty.com).

About NAI Friedland

NAI Friedland, founded in 1970, is a full service commercial real estate firm covering the entire

metropolitan New York area, with a majority of its business in Westchester County and the Bronx, but additionally in Putnam and Rockland Counties, New York City, Connecticut, and New Jersey. Headquartered in Yonkers, New York, Friedland also maintains a satellite office in Manhattan. Friedland sales staff members strive to provide guidance and information that enables clients to make the best lease or purchase decisions. Brokers in Friedland's four divisions -- Retail, Industrial, Office, and Industrial/Development - understand their markets and are supported by a sophisticated computer database of available properties and potential tenants. Friedland is a member of NAI, the largest managed network of commercial real estate firms in the world.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540