



## **Original Energy streamlines oil buying process for metro New York customers**

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Too often the oil purchasing process puts unnecessary burden on building owners and managers. Dealing with multiple parties is not only cumbersome, but also time-consuming and expensive. As a heating oil consultant and energy service company (ESCO), Original Energy is able to meet all of a client's energy needs under one roof. The company offers N.Y.'s five boroughs a full-range of fuel oil and conversion consulting services as well as natural gas and electricity sales. Original also consults on a variety of green and efficiency conversion products. By streamlining the purchasing process for clients, Original Energy saves customers both time and money. Original Energy is a division of Robison Energy, LLC, one of the first metro N.Y. ESCOs to combine natural gas and electricity sales with oil and conversion consulting services.

The oil consulting process begins with an audit of fuel bills, establishing benchmarks that serve to educate a customer on what they have paid for oil historically. Original Energy's team is then able to provide a detailed analysis that will help to determine an effective pricing plan going forward. Customers select either a fixed price or floating index price. Since Original Energy's oil consulting price is all inclusive, there are never any hidden charges.

"Our resources and reputation put us in the best possible position to negotiate with our customers' interests in mind," said David Singer, president of Original Energy. Not only will Original Energy track and verify all oil bills for price accuracy and consumption efficiency, the company also advocates on the owner's behalf in case of a shortage or bad oil complaints.

Singer said, "It's the customer who suffers when a company is too big and operates bureaucratically. We strive to remain transparent for the benefit of all our clients and pride ourselves in offering unbeatable customer service." Original Energy's principals, Jim Slattery and Anthony Corvino are involved in the entire oil consulting process - from start to finish - and personally explain each step to their customers.

Among Original Energy's many innovations are an efficient oil to gas conversion program; continuous monitoring of natural gas markets, pipelines, and prices; and remote access fuel gauges that allow real time monitoring of fuel inventory.

Original Energy has offices at 1601 Bronxdale Ave., Bronx, NY, 42 Bayview Ave., Manhasset, NY, and 500 Executive Boulevard in Elmsford, NY. For more information, call 914.847.0317 or visit [www.originalenergy.com](http://www.originalenergy.com).

### About Original Energy

Original Energy, a division of Robison Energy, is an energy systems consultant and provider of natural gas services to commercial and residential customers in the five boroughs of New York City. Original Energy provides comprehensive energy consulting services with extensive resources, premier customer service, competitive pricing, and energy expertise. Original Energy provides

benchmarking, oil consulting and auditing, natural gas conversions and energy management systems. For more information visit [www.originalenergy.com](http://www.originalenergy.com) or call 914.847.0317.

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