



Heritage Realty Services adds McCluskey and Wernicki its to office and retail brokerage division

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Commercial ownership and development firm Heritage Realty Services is adding a new division to its roster of services. The company, which owns and manages more than \$400 million in commercial real estate across the city and Westchester, is now offering office and retail brokerage services to landlords and companies in the area. Industry veterans Joseph McCluskey, Jr. and Daniel Wernicki have joined the firm to lead the company's leasing efforts.

McCluskey, a 34-year veteran of the N.Y.C. commercial real estate industry, most recently served as a senior managing director at Murray Hill Properties. He was with Helmsley-Spear for more than two decades, where he negotiated the sales of dozens of investment properties and leases for hundreds of commercial spaces.

His crowning achievement at Helmsley-Spear was the \$305 million sale of 12 East 49 St. (Tower 49) to the Kato Kagaku Corp, which at \$500 per s/f was the highest price ever paid for a Manhattan office building at the time. He was also awarded the coveted "Robert T. Lawrence Award" by the Real Estate Board of New York for ingenious transaction of the retail condo sale at 465 Park Ave., corner of East 57th St. McCluskey also served as chairman of the Young Men's/Women's Real Estate Association and received its "Young Man of the Year" award.

Wernicki has spent the previous 10 years as a commercial real estate professional in the Los Angeles area with more than \$100 million of property sales under his management.

"Landlords and tenants have often approached us to represent their interests over the years, so adding a brokerage division to Heritage Realty Services was a natural progression of our business," said George Constantin, president and CEO of Heritage Realty Services. "Joe and I go back to our days at Helmsley-Spear when we worked under the guidance of Harry Helmsley. With Joe and Dan on the team, Heritage now has a combined 75 years of experience."

In addition to its brokerage services, Heritage provides comprehensive property management, investment and advisory services. The firm specializes in the acquisition and asset management of well-priced and well-located properties through its progressive and proprietary platform that is design to preserve capital and asset values for its clients and partners. Assets under Heritage's ownership and/or management include: The retail condominium at 420 Fifth Avenue, 67 Irving Place, 12 East 52nd Street—all in Manhattan—as well as Gannett Office Park, which consists of 2, 3 and 4 Gannett Drive, along White Plains' Platinum Mile.

About Heritage Realty Services:

Heritage Realty Services, LLC is a New York City-based boutique real estate investment management firm. Founded by industry veteran George T. Constantin, Heritage provides comprehensive property management, investment and advisory services. The firm specializes in the

acquisition and asset management of well-priced and well-located properties through a progressive and proprietary platform designed to preserve capital and asset value for its clients and partners. Heritage has more than \$400 million in assets throughout Manhattan, Connecticut and Westchester, as well as in affiliate properties in Washington, D.C. For more information, please visit www.heritagerealtyservices.com.

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