



NAI Friedland completes eight deals totaling 97,072 s/f; Includes a 44,000 s/f retail lease by Herko and Scotto

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NAI Friedland's office, retail, and industrial divisions closed eight transactions in Westchester County and the Bronx. The combined deals represented 97,072 s/f.

The office division completed three deals:

- * Sale of 25,000 /f at 250 Tarrytown Rd., White Plains. Executive director Carl Silbergleit and retail specialist David Scotto brokered the deal between Joyce Leslie (seller) and Simone Dev. (buyer). Silbergleit and Scotto represented the buyer.
- * Lease of 6,500 s/f at 41 Columbus Ave., New Rochelle. Executive director Ellen Benedek and Silbergleit brokered the deal between Simone Bantels Realty (landlord) and Passaic Healthcare Services, LLC (tenant). Benedek and Silbergleit represented the tenant.
- * Lease of 1,872 s/f at 2 John Walsh Blvd., Peekskill. Silbergleit brokered the deal between Singer Properties (landlord) and Nuway Fuel & Service Corp. (tenant). Silbergleit represented both the landlord and the tenant.

The retail division completed three deals:

- * Lease of 44,000 s/f at 110 North Rte. 303, West Nyack. Executive VP Robin Herko and Scotto brokered the deal between Nyack Motor Hotel Inc. (landlord) and Tappan Zee Hotel LLC (tenant). Herko and Scotto represented both the landlord and the tenant.
- * Lease of 8,000 s/f at 1 Larkin Plaza. Herko and Scotto brokered the deal between National Resources (landlord) and Academy of Jewish Studies (tenant). Herko and Scotto represented the landlord.
- * Lease of 1,500 s/f at 490 South Broadway, Yonkers. Herko and Scotto brokered the deal between Prana Investments (landlord) and Little Caesars Pizza (tenant). Herko and Scotto represented both the landlord and tenant.

The industrial division completed two deals:

- * The \$950,000 sale of 6,200 s/f at 62 Fulton St., White Plains. Senior executive VP Ross Schneiderman brokered the deal between Nicholas Albanese (seller) and ESPI LLC (buyer). Schneiderman represented both the seller and the buyer.
- * Lease of 4,000 s/f at 10 Beach St., Mount Vernon. Industrial specialist Jeff Clinton brokered the deal between T & A Beach Avenue Corp. (landlord) and Valley Paper Products Inc. (tenant). Clinton represented both the landlord and the tenant.

"We are still seeing deals take a longer than usual time to consummate, but our brokers are active and busy showing space throughout our territories", said Tony Lembeck, NAI Friedland's CEO. "We are also sending more business to our affiliated firms throughout the NAI Managed Network, and our clients are seeing, more than ever, the value in working with a local firm that has the global reach of NAI. Even in this difficult economy, our brokers are continuing to match clients with space that suits

their needs."

Lembeck said, "Friedland's brokers know better than anyone what options are available, and our clients continue to flock to us to help them find the right deal at the best price. Our brokers are out in the market every day, working hard to fill every vacancy in Westchester, Rockland, Putnam, and the Bronx. We are canvassing each market regularly to find the best opportunities."

NAI Friedland is located at 656 Central Park Ave. and can be reached at 914-968-8500 or by visiting www.friedlandrealty.com.

About NAI Friedland

NAI Friedland, founded in 1970, is a full service commercial real estate firm covering the entire metropolitan New York area, with a majority of its business in Westchester County and the Bronx, but additionally in Putnam and Rockland Counties, New York City, Connecticut, and New Jersey. Headquartered in Yonkers, New York, Friedland also maintains a satellite office in Manhattan. Friedland sales staff members strive to provide guidance and information that enables clients to make the best lease or purchase decisions. Brokers in Friedland's four divisions - Retail, Industrial, Office, and Industrial/Development - understand their markets and are supported by a sophisticated computer database of available properties and potential tenants. Friedland is a member of NAI, the largest managed network of commercial real estate firms in the world.

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