

## NAI Global names La Ruffa of NAI Long Island to Global Elite

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NAI Global has named John La Ruffa, SIOR of NAI Long Island, to the NAI Global Elite, a group comprised of the organization's top performers and top producers. La Ruffa qualified as a top performer at the elite level based on production in 2011. This is the third consecutive year that La Ruffa has been recognized as a top performer by NAI Global.

La Ruffa has been a commercial real estate broker for over 20 years, specializing in the redevelopment and leasing of office properties throughout all of Long Island. In establishing strong relationships within the industry and representing more than 1.2 million s/f of some of the most established businesses and commercial real estate landlords, La Ruffa contributes his success as a broker in positioning buildings and tenants, to his architectural and construction background. In 2004, La Ruffa was inducted into NAI Global's Gold Club for completing over \$2 million in transactions worldwide. In 2007, La Ruffa was awarded Broker of the Year by RexCorp and holds the designation of SIOR, a certification of the highest level of comprehension, production, and principles in the real estate industry.

Most recently, La Ruffa sold 538 Broadhollow Rd. in Melville, a 183,000 s/f class A office building to Fairfield Properties.

The award was presented in a ceremony at the NAI Global 2012 Convention in Las Vegas. Based in Princeton, New Jersey, NAI Global manages a network of 5,000 professionals and 350 offices in 55 countries. NAI professionals complete over \$45 billion in transactions annually.

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