



## David Schiff 2012

February 13, 2012 - Spotlights

Name: David Schiff

Title: Principal

Company: VHB Engineering, Surveying and Landscape Architecture, P.C.

Location: White Plains, N.Y.

Birthplace: Brooklyn, N.Y.

Family: My wife and two children

College: Cornell University, BS; Massachusetts Institute of Technology, S.M.

First job outside of real estate: Loading cargo airplanes at night at JFK

First job in real estate or allied field: Planner with the Town of Islip, N.Y.

What do you do now and what are you planning for the future? We've been serving this region for 30 years on projects like the White Plains Open Space Study, the City Master Plan and corporate campuses in Westchester and surrounding counties. We are looking to leverage our integrated planning, engineering and transportation team to do more transit-oriented development and redevelopment work.

Hobbies: Travel, hiking, kayaking

Favorite book: "On the Black Hill" by Bruce Chatwin

Favorite movie: "Avalon"

Persons you admire most (outside of family): People who choose to work to build or rebuild communities in the third world.

Keys to success: Respond to your clients' needs, know what you don't know and collaborate with those who do.

If you had to choose another vocation what would it be? Teacher