



CresaPartners tenant representative for Cystic Fibrosis Foundation during relocation

January 30, 2012 - Upstate New York

CresaPartners recently served as tenant representative for The Northeastern New York Chapter of the Cystic Fibrosis Foundation during their site search and relocation. The foundation's regional office now occupies approximately 1,300 s/f at 16 Wade Rd.

After a canvass of the market, CresaPartners identified a location where the landlord offered a primarily full-service rent. The predictability of this type of lease was an ideal match for the budgeting needs of a non-profit. CresaPartners negotiated a lease package that came in under the budget line allocated by the chapter's national organization. Driven by the expiring lease, CresaPartners' was also able to streamline their market search and lease negotiations to meet the client's tight timeline.

"CresaPartners was instrumental in meeting the needs of the Cystic Fibrosis Foundation of Northeastern New York as we partnered to identify new office space. CresaPartner's expertise proved beneficial as we were able to quickly identify suitable office space that not only meets our needs but is also a cost savings to our organization," said Jenn Hyde, senior director - development. The Cystic Fibrosis Foundation is the world's leader in the search for a cure for cystic fibrosis. It funds more CF research than any other organization, and nearly every CF drug available today was made possible because of Foundation support. The foundation's focus is to support the development of new drugs to fight the disease, improve the quality of life for those with CF, and ultimately to find a cure.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540