



Todd Korren 2012

January 30, 2012 - Front Section

Name: Todd Korren

Title: Principal, Director of Leasing

Company: Savanna

Location: 10 East 53rd St., New York City

Birthplace: New York City

Family: Married with 2 daughters

College: NYU, undergraduate, BS Management; NYU, MBA

First job outside of real estate: Cleaning swimming pools to pay for college

First job in real estate or allied field: Real estate salesperson while in college. Construction superintendent after college

What do you do now and what are you planning for the future? Savanna is a N.Y.C.-based institutional real estate private equity firm. The firm pursues opportunistic real estate equity and debt asset investments focusing on directly owning and operating properties primarily in N.Y.C. The firm's value added strategy includes the implementation of substantial capital improvements, property repositioning and leasing of space. Savanna has invested more than \$1.7 billion across 15.2 million s/f across multiple asset classes and locations, representing over \$3.75 billion in total capitalization.

Hobbies: Reading, gardening, biking

Favorite movie: "The Godfather," "Gladiator," "Lawrence of Arabia"

Persons you admire most (outside of family): Richard Branson, George Mitchell, George Soros

Keys to success: Work smarter and harder than your competitors; think "out of the box;" don't promise what you can't deliver; treat everyone, regardless of position, with respect.

If you had to choose another vocation what would it be? Environmental management/recycling