



William O'Brien of M.C. O'Brien, Inc.

December 26, 2011 - Spotlights

What was your greatest professional accomplishment in 2011?

Maintaining a high level of transactions in a down market by focusing on niche businesses that are in the market and providing a high level of support to our clients' needs.

What was your most notable project, deal or transaction in 2011?

The \$9 million sale of 2146 Nostrand Ave., Brooklyn. This was a creative deal and while we were happy with the dollar amount of the sale we were also able to secure non monetary consideration in the transaction in the form of a new building being developed for the seller from the developer/purchaser which our client did not really have the were with all to GC on their own.

What are your predictions for commercial real estate in 2012?

The market will not come rebounding back full tilt in 2012.

What are your resolutions for 2012?

To continue to develop M.C. O'Brien Inc as a first class full service real estate company based on our 100 year history in Brooklyn and a focus on our clients needs.

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