



## **Andrew Richards of Kaufman, Dolowich Voluck & Gonzo LLP**

December 26, 2011 - Spotlights

What are your predictions for commercial real estate in 2012?

It appears that there will be certain select projects that will be built based on location and need in the locale, but the overall mass building of hotels and rental commercial buildings will rebound in 2012.

What was your greatest professional accomplishment in 2011?

Defense of a claim in excess of \$4 million on regarding alleged defective workmanship by a trade contractor where the client knew that it would owe money and the arbitration award was only \$500,000. In defending against the claim, we were able to show that others were also responsible for the defective work and prove that the plaintiff was not entitled to certain components of the damages alleged.

What are your resolutions for 2012?

Spend more time with clients to help them increase their revenues and expand their businesses.

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