



## **Ruiz of Jones Lang LaSalle joins board of directors of Real Estate Institute**

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According to Jones Lang LaSalle, Raymond Ruiz, executive vice president and head of its L.I. office, has been appointed to the board of directors of the Real Estate Institute of Long Island Inc. Launched in 1972, the Real Estate Institute provides continuing education classes, seminars and symposiums, research and white papers, and breakfast and luncheon discussions that address topics of interest to L.I. real estate professionals. The Real Estate Institute serves as objective voice on matters relating to the real estate industry and encourages the pursuit of real estate as a profession.

"The Real Estate Institute is one of the most prestigious and long-standing real estate organizations on L.I.," said Ruiz. "It is an honor to be selected to participate in an organization with an ongoing mission of mentoring new talent entering the market and the enrichment of current real estate professionals."

Ruiz has more than 24 years of experience as an iconic broker in Long Island representing owners and tenants throughout the market. As head of Jones Lang LaSalle's Long Island office, his responsibilities include recruiting top talent, new business development, agency leasing and tenant representation, and integrating the firm's real estate brokerage activities with project management, facilities management, property management, public markets and capital markets services.

Ruiz received a bachelor's degree in economics from New York University. He is a board member and past president of the Commercial Industrial Broker Society.

Jones Lang LaSalle is a leader in the New York tri-state commercial real estate market, with more than 1,700 of the most recognized industry experts offering brokerage, capital markets, facilities management, consulting, and project and development services. In 2010, the New York tri-state team completed approximately 17 million square feet in lease transactions, completed capital markets transactions valued at \$861 million, managed projects valued at more than \$5.8 billion, and oversaw a property and facilities management portfolio of 83.5 million square feet.

### **About Jones Lang LaSalle**

Jones Lang LaSalle (NYSE:JLL) is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2010 global revenue of more than \$2.9 billion, Jones Lang LaSalle serves clients in 70 countries from more than 1,000 locations worldwide, including 200 corporate offices. The firm is an industry leader in property and corporate facility management services, with a portfolio of approximately 1.8 billion square feet worldwide. LaSalle Investment Management, the company's investment management business, is one of the world's largest and most diverse in real estate with \$45.3 billion of assets under management. For further information, please visit our website, [www.joneslanglasalle.com](http://www.joneslanglasalle.com).

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