



Mc Gowan Builders celebrates its 10th year

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Mc Gowan Builders has celebrated its 10-year anniversary. Mc Gowan Builders has earned a strong reputation as a premier full-service general contracting and construction management firm.

Patrick Mc Gowan started this firm to put clients first, and his focus on building strong relationships has helped earn Mc Gowan Builders the reputation for excellence it enjoys today. Over the 10 years since its founding, Mc Gowan Builders has developed special expertise in completing highly complicated projects and has earned a reputation for unique owner involvement and hands-on attention to detail.

Mc Gowan serves commercial and institutional clients, including office, retail, hospitality, healthcare, educational, cultural, transportation/airport, warehousing and industrial organizations. The firm has offices in New Jersey, New York, Florida and Illinois and completes a wide range of project types throughout the United States. What sets Mc Gowan apart in the crowded field of construction services is the firm's customer-oriented philosophy and track record. Repeat business is one of the many reasons Mc Gowan has enjoyed 10 years of growth despite the current economic recession and the challenging development environment.

Customer Satisfaction is the Central Objective

Founded in 2001 on Patrick Mc Gowan's reputation for integrity and technical knowledge, and on the relationships and contacts he forged over 25 years in the business, Mc Gowan Builders has consistently exceeded expectations and continues to take on increasingly larger construction challenges.

Gary Zimberg, the Marymount School's owner representative, hired Mc Gowan Builders after hearing glowing reviews from their network of subcontractors. He said from the first time he met the Mc Gowan team it was obvious that they did their homework and knew their stuff. Praising Mc Gowan's work ethic, Zimberg explained that Marymount School became a much more difficult and complicated project than he and the owners had originally anticipated. But, Mc Gowan never complained. They worked on Saturdays, took care of details without haggling, nearly doubled the scope of their original contract and still finished the work on time. "Mc Gowan sets out to leave a good taste in the owner's mouth and win more work out of it," said Zimberg. "I think that's good business."

The Power of a Leading Team

Joined by his brother, Martin, Patrick Mc Gowan has built a well-rounded team that includes licensed architects, engineers, estimators, CPAs, project managers, superintendents, artisans and laborers. The firm's in-house estimation, budgeting, scheduling, value engineering and accounting departments support all project teams and assist clients throughout all phases of even the most complex construction projects. The Mc Gowans run their company with a family-oriented approach that ensures only the best employees are hired and that they'll be retained for years to come.

Overseeing the firm's construction operations, president Martin Mc Gowan works tirelessly alongside his brother to ensure the success firm. Martin's expertise lies in his ability to seamlessly execute projects both large and small, whether for ground-up, interior or building systems. Clients rely on Martin for his involvement in each project, attention to detail, intelligence and knowledge of all aspects of the construction process.

Unprecedented Growth in a Challenging Period

Operating in a still-recessionary economy, Mc Gowan Builders has been able to expand beyond its New Jersey headquarters and open offices in Florida and Illinois. Its unique ability to succeed when so many other construction companies have been closing up shop can be directly attributed to the firm's customer loyalty. Mc Gowan's broad range of expertise has enabled it to take on additional projects for clients who are repeatedly satisfied with the quality of work they receive. By catering to clients every step of the way and executing superior work, the firm ensures that a significant portion of their earnings comes as a result of returning customers.

A Commitment to their Partners and to the Environment

Mc Gowan's ability to succeed during the economic downturn also comes from having solid relationships with subcontractors and dedicated vendors. Recognizing the skill and importance of subcontractors, Mc Gowan ensures that vendors are rewarded upon completing a great job. The firm has also been committed to environmentally responsible construction operations since its founding. Dedicated to green initiatives, Mc Gowan's commitment to sustainability is manifested in its own New Jersey headquarters building. Installing numerous recycled materials, water-saving plumbing fixtures and energy-saving equipment - including a 122Kw rooftop solar photovoltaic system - Mc Gowan has been able to offset the majority of the headquarters' energy usage.

Giving Back to the Community

In 2007, Martin and Patrick Mc Gowan founded The Loretta Mc Gowan Foundation with their brother Tommy. This non-profit organization helps foster education and research related to Down Syndrome. The contributions raised thus far have been put towards educating and assisting people with Down Syndrome. The Loretta Mc Gowan Foundation has created a scholarship fund for students pursuing Special Education degrees, and helped facilitate the Stepping Stones School in Livingston, NJ, the Sisters La Sagesse / Cregg House Services in Sligo, Ireland, and the Irish Guide Dogs for The Blind. The foundation was named in memory of their aunt, Loretta, a caring and loving woman who was born with Down Syndrome.

The Future of Mc Gowan Builders

Mc Gowan Builders anticipates a bright future built on the relationships it has established over the past 10 years. Mc Gowan Builders has constructed facilities for some of the most prominent firms and organizations in the nation, including JPMorgan Chase, Columbia University, Rockefeller University, Alliance Fran aise, Saks Fifth Avenue, Esprit, the Dream Hotel, The Tides Foundation, The Noguchi Museum, Federated Department Stores, TD Bank, Motorola, Jones Lang LaSalle and Beth Israel Medical Center, among others. Their portfolio of projects is as varied as their market reach. Mc Gowan is proud to be a leading builder in the tri-state area and one of a few firms to provide construction services throughout the entire Eastern United States. In a constantly changing economy, Mc Gowan Builders relies upon the same core values and philosophy that have driven the firm for the last 10 years to propel the firm's success well into the future: They maintain their relationships and consistently deliver quality work.

ABOUT MC GOWAN BUILDERS

Mc Gowan Builders, Inc. is a premier, full-service general contracting and construction management firm based in East Rutherford, New Jersey, with regional offices in New York, Florida and Illinois. For a decade, Mc Gowan Builders has provided construction services to commercial and institutional clients, delivering projects for some of the most prominent firms and organizations in the nation, including Continental Airlines, Sheraton Hotels, JPMorgan Chase, and Macy's. The firm provides assistance throughout all phases of complex construction projects, from the initial consultation to the final closeout. Mc Gowan Builders has earned a reputation for excellence through attention to detail, professionalism and over 30 years of construction experience. The firm's website can be found at www.mcgowanbuilders.com.

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