

## Glickman and Biasotti of JLL lease 60,000 s/f

December 12, 2011 - Front Section

Jones Lang LaSalle has completed a new, direct lease for 120 Park Avenue Associates LP with Oracle Corp. at 120 Park Ave. The business hardware and software firm signed an 11-year lease for 60,000 s/f at the class A, 643,000 s/f office building.

The building owner was represented by Paul Glickman, vice chairman, and Diana Biasotti, senior VP, with Jones Lang LaSalle. The tenant, Oracle, was represented by Marcus Rayner, managing principal, Jane Roundell, senior VP, and Justin Halpern, VP, with CresaPartners. Raymond Sanseverino, head of the real estate practice with law firm Loeb & Loeb LLP, represented ownership.

"120 Park Ave. offers unparalleled infrastructure and amenities, and close proximity to New York's major transportation hubs," said Glickman. "With the 400,000 s/f leased to Bloomberg earlier this year, 120 Park Ave. is now close to 95% leased."

"Oracle joins a prestigious roster of tenants at 120 Park Avenue," said Michael Alter, president of 120 Park Avenue Associates. "The technology firm joins Bloomberg, Philip Morris and Altria Group, companies that appreciate the level of service offered and the quality of the building."

Oracle will occupy half of the 24th floor, and the entire 25th floor and 26th floor at 120 Park Ave., which is located directly across from Grand Central Terminal on Pershing Square at the intersection of Park Avenue and East 42nd St. The business hardware and software firm is consolidating into the building from 520 Madison Ave. and 101 Park Ave.

The building was recently enhanced with a complete lobby renovation designed by world-renowned architecture firm Gensler and features a glass jewel-box entry and a glowing monolithic concierge desk and monument sign. Approximately 51,300 s/f of class A office space remains available at 120 Park Ave., including the entire 22nd floor and 23rd floor as well as a portion of the 24th floor. The 22nd floor features wraparound terraces and an internal staircase connects the space with the 23rd floor.

Jones Lang LaSalle is a leader in the New York tri-state commercial real estate market, with more than 1,700 of the most recognized industry experts offering brokerage, capital markets, facilities management, consulting, and project and development services. In 2010, the New York tri-state team completed approximately 17 million square feet in lease transactions, completed capital markets transactions valued at \$861 million, managed projects valued at more than \$5.8 billion, and oversaw a property and facilities management portfolio of 83.5 million s/f.

Jones Lang LaSalle is a financial and professional services firm specializing in real estate. The firm offers integrated services delivered by expert teams worldwide to clients seeking increased value by owning, occupying or investing in real estate. With 2010 global revenue of more than \$2.9 billion, Jones Lang LaSalle serves clients in 70 countries from more than 1,000 locations worldwide, including 200 corporate offices. The firm is an industry leader in property and corporate facility

management services, with a portfolio of approximately 1.8 billion s/f worldwide. LaSalle Investment Management, the company's investment management business, is one of the world's largest and most diverse in real estate with \$47.9 billion of assets under management. For further information, please visit our website, www.joneslanglasalle.com. ####

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540