



Trinity Real Estate names Stanwich Energy as purchasing advisor for 6 million s/f portfolio

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Stanwich Energy Advisors has been named by Trinity Real Estate as energy purchasing advisor for the company's six million s/f portfolio situated within the 16-acre Hudson Sq. neighborhood.

"At Stanwich, we partner with our clients and use our insight, experience and resources to help our customers make educated energy purchasing decisions," said John O'Connell, principal of Stanwich Energy. "Ultimately, the clientâ€”in this case Trinity Real Estateâ€”will select the product type and energy supplier. Our job is to advise as to the optimal moment to enter into a contract and how long that contract should be, given the needs of their business operations."

"We are pleased to have the opportunity to work with Trinity and its portfolio of exceptional properties," O'Connell said.

Privately owned, Stanwich Energy has experience in purchasing electricity, natural gas, fuel oil, and renewable energy products. Currently, the company manages more than two billion kWh.

"We monitor the markets on a daily basis and provide advice on when to move forward with a contract after carefully evaluating all of the viable product options," said Stephen Banker, principal of Stanwich Energy. "We continue to have very strong relationships with many of the country's largest and most reliable energy suppliers."

"Trinity Real Estate is very focused on sustainable commodities procurement practices that generate consistent long term results," said Alec Salticov, manager of engineering at Trinity Real Estate. "The contract with Stanwich Energy Advisors will provide predictable pricing levels for electricity from renewable energy sources while leveraging Trinity Real Estate's exceptional creditworthiness. A great deal of collaborative effort and energy went into making this complex product available and we hope it will have long-term positive financial and environmental benefits for businesses and community members in Hudson Sq."

Trinity Real Estate is the non-profit real estate division of Lower Manhattan's Trinity Episcopal Church. Hudson Square is a vibrant neighborhood that has transformed from a historically commercial and light industrial area to a flourishing multi-use community, attracting a diverse range of tenants including 3.1 Phillip Lim, Horizon Media, Splashlight Photographic and Digital Studios, Viacom, Postworks New York, Epoch Films, Deluxe Entertainment, New York Magazine, The Children's Museum of the Arts, CBS Radio East and WNYC Public Radio/Jerome L. Greene Performance Space.

About Trinity Wall Street and Hudson Square

Trinity Wall Street, one of New York City's largest and oldest commercial property owners, maintains a portfolio of more than six million square feet. Situated in Lower Manhattan between the Hudson River on the west, Avenue of the Americas on the east, Houston Street on the north and Canal

Street on the south, Hudson Square is one of the city's most dynamic and creative business districts. Formerly an industrial warehouse and loft district, Hudson Square is now home to a diverse roster of high-profile organizations that includes advertising agencies, broadcasters, designers, architects, software businesses, publishers and other major companies and institutions.

About Stanwich Energy Advisors

Stanwich Energy is the premier advisor on energy solutions for the tri-state New York, New Jersey and Connecticut region. Each month, the privately owned firm successfully completes transactions for clients in a wide range of industries. Stanwich Energy works with a selected group of the largest, most reliable energy providers throughout the country, utilizing market knowledge to take advantage of opportunities, work efficiently, and create a comprehensive, accurate picture of energy market conditions and trends.

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