



Increase client services with Hemisphere's Partner Program

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Successfully dealing with today's real estate business environment requires collaboration. More and more companies, even those in different businesses from their collaborators, are embracing the idea of partnering. What's driving this shift to collaboration? All of us are smarter than one of us and all of us become smarter than one of us. Teamwork, no longer an option but a necessity, is the defining trend of modern business.

For realtors, developers, consultants, and financial institutions looking for a competitive edge, partnership is an essential and critical marketing strategy. If the real estate industry is to continue providing exceptional experiences for clients, it must be attentive to new ways of providing "full service" to clients and leave the limited service image to hotels, motels, and self-service gas stations.

You can easily become an important team-player and provide a huge convenience for your clients by helping them to quickly settle-in their new or retrofitted quarters. You can relieve your clients of the often frustrating and time-consuming chore of establishing their communications infrastructure. Putting the right technology in place to do business quickly, while avoiding costly delays, requires advance planning and attention to details

Now more than ever, partnering can be a smart move. Without distracting you from your core real estate business, Hemisphere's Partner Program acknowledges and rewards you for your role in the sales cycle. Month after month, you boost your bottom line revenues while your clients save money, month after month. By assisting your clients with the acquisition of essential business-continuity products and services such as VoIP telephone equipment, email archiving and protection, high-speed Internet access and more, you perform a valuable, money and time-saving service for your clients.

Partnering with Hemisphere means you can set your organization apart from others and avoid having your firm viewed as a commodity. Bundling business communications equipment and services with your real estate offerings enables you to improve your market penetration, deliver service excellence and increase your profitability. Personalization and customization are the expectations of today's new breed of clients. With Hemisphere's Total Care Plan, you can meet those expectations. Among other things, this plan offers your clients financial assistance to acquire IT capital equipment and VoIP phone systems with no upfront cash outlay. The Total Care Plan, not only conserves your clients' cash, but automatic hardware and software upgrades ensure against technology obsolescence.

More Benefits for You and Your Clients

- * Grow and diversify your revenue stream and your business
- * Offer a full-service, turnkey, bundled solution in client proposals
- * Win more real estate business by conserving clients' cash

- * Earn referral fees on phone systems and IT equipment and services
- * Residual compensation for voice, data, video, fiber products and services
- * Money-saving pricing for clients
- * Little or no time-consuming involvement on your part
- * Cloud computing the smart way
- * Structured cabling and wiring
- * IT planning and design for tenants and clients.

Teaming-up with Hemisphere enables you to become a resource for the business communications your clients need and use every day. Without losing your core real estate focus, Hemisphere's partner program will complement and strengthen your operations while boosting your bottom-line revenues, month after month. What's more your clients and tenants save time and money, month after month.

We are always interested in meeting to discuss a potential alliance that will help grow your company by serving as a catalyst to complete more commercial real estate transactions and maximize your revenue potential. If you would like to learn more about delivering an exceptional experience with a "full service" concept that builds client loyalty.

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