

Crosby named director at Eastern Consolidated

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Matthew Crosby, former real estate investor, with more than 13 years of experience in investment property acquisitions, site development, construction, asset management and commercial brokerage, has joined Eastern Consolidated as a director.

Prior to joining Eastern, Crosby was a full-time investor in Manhattan retail and residential properties including residential condo conversions, multifamily properties and retail properties. Previously, he worked as an investment banker at Deutsche Bank where he represented major corporate and institutional clients in a diverse range of capital raising activities and other complex transactions. Earlier, he worked in financial analysis at American Express managing dozens of projects, modeling profitability of new business lines and quantifying company exposure to various types of systematic and specific risk.

Crosby is a member of the Real Estate Board of New York (REBNY).

He earned a degree in Philosophy and Economics from Columbia College and also holds an MBA in Finance from Columbia Business School. He attended the Free University in Berlin.

Founded in 1981, Eastern Consolidated is one of the country's preeminent full-service real estate investment services firms, combining an unrivaled expertise in the greater New York marketplace with a worldwide roster of institutional and private investor clients. Over the years, it has been responsible for the acquisition, disposition and finance of all types of properties, including office and apartment buildings, lofts, factories, hotels, shopping centers, commercial and residential development sites, taxpayers, parking garages and lots, retail condominiums and air rights transfers.

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