

Poggi named director of hospitality acquisitions & advisory at RADCO Cos.

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The RADCO Cos. has named Patrick Poggi managing director of hospitality acquisitions & advisory services, according to Norman Radow, president and CEO.

Poggi brings over 20 years of experience spanning all aspects of hotel development, portfolio/asset management, brokerage and consulting to this new position. At RADCO, he will assist clients with evaluating hospitality assets, expand the company's workout and value recovery services in this specialty, and aid RADCO in acquiring hotel properties and notes.

"I am pleased to welcome Patrick Poggi to the RADCO team, which will benefit tremendously from his 20+ years of experience in the evaluation, development, repositioning, management, financing and brokerage of full-service, select-service, and resort hotels throughout the U.S. and Caribbean," said Radow. "These activities were performed on behalf of private and institutional investors, and include engagements encompassing branded and independent hospitality product types across all service levels."

Poggi has an MBA and a BS in Hotel Administration from Cornell University. He is a Life Member of the Cornell Hotel Society, and a member of the Hospitality Asset Managers Association (HAMA).

The RADCO Companies is a national real estate development company with extensive experience managing and repositioning well over \$4 billion of distressed real estate. The firm, which was founded in 1994, is based in Atlanta and maintains offices in New York, Los Angeles and Tampa. The firm strives to obtain entrepreneurial results by aligning RADCO's objectives with its clients' interests. RADCO provides extensive reporting that is vital to financial institutions.

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