



Chang and Greenspan of the Kaufman Org. rep the tenant in 7,000 s/f lease

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The Kaufman Org. brokered a five-year, 7,000 s/f lease at 38 West 21st St. for 10th Street Entertainment.

Yvonne Chang and Grant Greenspan of Kaufman Organization represented the tenant, while Thomas Jacobs and Doug Rice of Rice & Associates LLC represented the landlord. Additionally, there was a negotiation for \$100,000 in landlord cash contribution for tenant improvement

"The new address is ideal for the expansion of 10th Street Entertainment. The loft will provide the management team and the artists with a great space and location in Chelsea," said Chang. "We're looking forward to watching 10th Street continue to grow with more great artists."

38 West 21st St. is a 12-story building in Chelsea. The building has an attended and air conditioned lobby with 24 hour elevator access. Spaces within the building are ideal for offices and lofts.

The Kaufman Organization, with 100 years experience and 5.2 million square feet of owned or managed space, has long been considered one of the most prominent and well-respected real estate companies in the New York metropolitan area. The company offers a fully integrated spectrum of leasing and management services to diverse owners and tenants and is continually looking to build its portfolio through property acquisitions.

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