



Western New York Corporate Profiles - Sperry Van Ness

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Sperry Van Ness/Commercial Realty is a Buffalo, N.Y.-based commercial real estate brokerage specializing in investment sales and, in particular, self storage properties. Nick Malagisi, a 30 year veteran in the industry, is the principal broker and managing director of the firm, besides his role as national director of Self Storage for Sperry Van Ness International.

Malagisi and his national team of advisors offer clients a multitude of services including the following: feasibility analysis; expert witness testimony; valuation analysis; buyer-seller representation for "off-market" transactions; Broker Opinion of Value(BOV) analysis for special servicers; market research and Competition Studies; and traditional brokerage services for individual property owners or institutional portfolio sales. Please visit our website www.storagerealty.com .

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