



Ottaviano promoted to senior vice president, structured finance at Arbor Realty

May 23, 2011 - Long Island

According to Arbor Realty Trust, Inc., Gianni Ottaviano has been promoted to senior vice president, structured finance. Ottaviano previously held the title of vice president, structured finance. He reports to Fred Weber, executive vice president, managing director of structured finance and principal, transactions.

In this new position, Ottaviano will now be responsible for structured finance production management, including the screening process and oversight of team members, as well as deal management on a more comprehensive level.

During Gianni's nearly 12-year-long tenure with Arbor, his hard work and dedication has supported his growth and elevation within the Structured Finance Group. Over the years, he has taken on a variety of increasingly vital roles within the structured loan production process, including transaction screening, underwriting, deal management, borrower relationship management, closing and asset management. Through his strong work ethic and track record, he has exhibited a dedication and willingness to support Arbor's entrepreneurial culture, often utilizing his knowledge and expertise to assist in various areas of discipline within the company.

"As Arbor's structured finance origination volume is expected to increase moving forward, I am very confident that Gianni's expertise and skill level, paired with his hard work and dedication, will successfully support the strong return of our business platform," Weber said.

Mr. Ottaviano began his real estate industry career with Arbor in 1999 after working for five years in the accounting group at Ford Models.

Mr. Ottaviano earned a Master of Business Administration degree from Hofstra University. He also received a Bachelor of Science degree from St. John's University. He resides in Massapequa, NY.

About Us

Founded by Chairman and CEO Ivan Kaufman, Arbor Commercial Mortgage, LLC and Arbor Commercial Funding, LLC are national direct lenders specializing in the origination of debt and equity financing and servicing for multifamily and other diverse commercial assets. Arbor is a Top 10 Fannie Mae DUSÂ® lender and an FHA Multifamily Accelerated Processing (MAP) lender, consistently building on its reputation for service, quality and flexibility. With a current servicing

portfolio of \$7.7 billion, Arbor is a primary commercial loan servicer and special servicer rated by Fitch Ratings and Standard & Poor's. Arbor is also on the Standard & Poor's Select Servicer List.

Arbor Commercial Mortgage, LLC also manages Arbor Realty Trust, Inc., a real estate investment trust, (REIT), formed to invest in mortgage-related securities, real estate-related bridge, junior participating interests in first mortgages, mezzanine loans, preferred and direct equity investments and in limited cases, discounted mortgage notes and other real estate related assets. Arbor is headquartered in Uniondale, NY, with full-service lending offices throughout the United States. For more information about Arbor, visit www.arbor.com.

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1/4

Gianni Ottaviano - Senior Vice President, Structured Finance

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