



Jones Lang LaSalle hires Berch, DiMicelli, Omstrom and Lagano II for Long Island office

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Jones Lang LaSalle has hired four real estate professionals who will be based out of the firm's Long Island office. Reid Berch, Thomas DiMicelli and Douglas Omstrom will join the company as senior VPs and Joseph Lagano II will join as an associate. They will provide a range of industrial real estate services — including property sales, tenant representation and agency leasing — throughout Nassau and Suffolk counties, and in Queens.

"These are high-powered commercial real estate professionals who are highly regarded throughout Long Island," said Raymond Ruiz, executive vice president and head of the firm's Long Island office.

"Their expertise and local knowledge will be crucial as Jones Lang LaSalle continues to expand its brokerage presence in the Queens and Long Island real estate markets."

Jones Lang LaSalle recently nearly doubled the size of its Melville office, signing a new direct lease for 5,443 s/f at the 133,050 s/f Melville Corporate Center III, 324 South Service Rd. In April, the company will relocate to its new space from its existing location at Expressway II Center, 68 South Service Rd. 100.

Berch has more than 24 years of experience in sales and leasing in the Queens and Long Island commercial real estate markets. He received a bachelor's degree in business and management information systems from Ramapo College. Berch is a member of the Commercial Industrial Broker Society of Long Island and an active member of the board of the fundraising committee of the Long Island chapter of the March of Dimes.

DiMicelli has more than 27 years of experience in commercial real estate, successfully negotiating hundreds of sale and lease transactions. In 1995, he was honored as Long Island's "Broker of the Year" by the Commercial Industrial Broker Society and the Association for a Better Long Island.

Omstrom has more than 28 years of experience in the Long Island real estate market, successfully negotiating hundreds of sale and lease transactions for local, national, international and Fortune 500 companies. He received a bachelor's degree in business administration from The New York Institute of Technology. Omstrom is a member and past president of the Commercial Industrial Broker Society and an active member of Big Brothers Big Sisters.

Lagano has more than eight years of experience in commercial real estate and has successfully negotiated more than 150 leases. He received a bachelor's degree in business management from the New York Institute of Technology. Lagano is a member of Commercial Industrial Brokers Society and an active member of the March of Dimes.

Jones Lang LaSalle is a leader in the New York tri-state commercial real estate market, with more than 1,600 of the most recognized industry experts offering brokerage, capital markets, facilities management, consulting, and project and development services. In 2009, the New York tri-state team completed approximately 21 million s/f in lease transactions, concluded property sales

transactions valued at more than \$1.75 billion, managed projects valued at more than \$4 billion, and oversaw a property and facilities management portfolio of 76 million s/f.

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