



## Juliette Lam, HOK

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Name: Juliette Lam

Title: Senior Principal

Company/firm: HOK

Years with company/firm: 20

Years in field: 29

Years in real estate industry: 25

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Real estate organizations / affiliations: CoreNet, WX

What was your greatest professional accomplishment in 2010?

I was selected by the executive committee of HOK to lead a strategic acquisition initiative for the firm's global interiors design practice. In key locations, such as New York, HOK is looking for unique talent to supplement existing design resources. The goal is providing our clients with the very best in thought leadership. This is an exciting role for me personally and the firm. HOK's strong market position has allowed for this creative growth. The primary challenge beyond pure talent and portfolio will be identifying firms/individuals who are the right cultural fit for HOK's client centric ethos.

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